



VACANCY

Business Development Manager (UK Based)

Location: UK (Head Office - Llandybie, South West Wales)

Hours: 40 hours per week

Duration: Permanent

The Company: Morgan GRP Ltd is a progressive company, a market leader in their specialised fields, encompassing Morgan Marine Ltd, PSF Wales Ltd and Envico Engineering Ltd. Together we design, manufacture & install Steel and GRP housings and LPCB Security Rated products. Our Primary client base includes the Utilities and Construction sectors. Morgan GRP is an ambitious, dynamic, and professional organisation with over 56 years of manufacturing expertise in the Carmarthenshire and Swansea area and currently employs more than 250 people.

The Role: To promote the company, its products, and services to its best advantage. Target GRP and Steel sales to drive growth for both divisions. You will be responsible for maximising sales opportunities by professionally marketing and selling our product ranges within our marketplace and beyond.

Required skills: Proven Track Record of at least 3-5 years in a Business Development/Sales environment for business growth ideally in Utilities, Construction and Renewable industries, experience of Steel/GRP/LPCB an advantage but not essential. Strategic thinker with excellent working knowledge with IT & data analysis, and exceptional verbal and written communication skills.

The Person: Will be highly motivated and driven to succeed, be commercially astute and possess outstanding negotiation skills. Work on own initiative to tight deadlines, whilst ensuring attention to detail and accuracy. This is a busy role working throughout the UK, the ideal candidate will be proficient in time management, presentation skills, planning and organising.

The Package: Will be competitive and based on knowledge and experience. Please forward Salary expectations with application. The package includes, 31 days holiday rising to 33 days after 3 years' service, Sick pay, Pension, Life insurance, Employee Assistant Programme.

To apply: send an up to date CV/application form to: careers@morgan-marine.com Alternatively contact: HR Dept, Morgan Marine Ltd, Llandybie, Ammanford, Carms SA18 3GY. Tel: 01269 850437

Morgan GRP Ltd is a flexible working and equal opportunities employer.

