



**Envico Engineering**



## VACANCY – Technical Sales Estimator

**Location:** Llansamlet  
**Hours:** 40 hours per week  
**Duration:** Permanent

**THE COMPANY:** Morgan grp Ltd is a progressive company and market leader in their specialised fields, encompassing Morgan Marine Ltd, PSF Wales Ltd and Envico Engineering Ltd.

We design, manufacture & install Steel and GRP housings amongst other diverse products. Our Primary client base includes the Utilities and Construction sectors. Morgan grp is an ambitious, dynamic and professional organisation with over 50 years of manufacturing expertise in the Carmarthenshire and Swansea area and currently employs more than 250 people. As the Group continues to thrive and our client base expands throughout British & Global markets, we are looking to strengthen our Envico team with a Technical Sales Estimator.

**THE ROLE:** Duties will involve the management of existing customers, building on existing relationships, expanding the current customer base. Produce quotations and progress all quotations to an end. This will involve liaising and negotiating with customers on all quotation issues to the point of winning the order. Research appropriate industries and win new & profitable business. Achieve sales targets set by the Management. You will be responsible for inputting orders and ensuring the production department is in receipt of all relevant information to allow the customer's requirements to be met.

**REQUIRED SKILLS:** You will have had relevant experience as a sales estimator, ideally with building manufacturing. Friendly, confident, and driven with an excellent telephone manner and good customer essential. Technical skills required will include an in-depth knowledge of Microsoft office and the ability to interpret CAD drawings. An understanding of ERP systems is desirable.

**THE PACKAGE:** Starting basic salary £19,450.00 per annum, commission achievable up to £25,000. We also offer a competitive benefits package including 31 days holiday rising to 33, Life insurance, Pension, Sick pay (eligibility rules apply), Employee Assistance Programme.

**CLOSING DATE:** 8<sup>th</sup> October 2021

Please apply completing the application form stating which role you are applying for with a copy of your CV and covering letter to:

**E-mail:** [careers@morgan-marine.com](mailto:careers@morgan-marine.com)

*Morgan grp offers flexible working and are an equal opportunities employer.*