



VACANCY

Standard Product Sales Estimator

Location: Home Working/Baglan Office, South West Wales

Hours: 40 per week

Duration: Permanent

The Company: Morgan GRP Ltd is a progressive company, a market leader in their specialised fields, encompassing Morgan Marine Ltd, PSF Wales Ltd and Envico Engineering Ltd. Together we design, manufacture & install Steel and GRP housings and LPCB Security Rated products. Our Primary client base includes the Utilities and Construction sectors. Morgan GRP is an ambitious, dynamic, and professional organisation with over 56 years of manufacturing expertise in the Carmarthenshire and Swansea area and currently employs more than 250 people.

The Role will involve contributing to the achievement of sales objectives and KPI's whilst ensuring delivery of a high level of customer service. Duties will involve producing quotations on our ERP system to suit customer requirements and progressing these to order. Management of new and existing customers, building on relationships with a view to expanding the current customer base. Most of the quotes will be for our standard product, on occasion this may entail interpreting customer specifications, liaising and negotiating with customers, predominantly by phone, on all quotation issues to the point of winning the order. Support the research appropriate markets and sectors to ensure the company continues to expand, and achieve sales targets set by your line Manager.

The Person will ideally have had relevant experience as a sales estimator, within the construction, utilities or manufacturing sectors, ideally with the ability to interpret CAD drawings, however full training will be provided. An understanding of ERP systems is desirable but not essential.

Essential Skills will include:

Friendly, confident and driven with an excellent telephone manner and good customer relationship skills

In-depth knowledge of Microsoft office

Full driving licence

Package: Meets minimum wage requirements + OTE up to 6k (based on previous 3 years).

We offer a competitive benefits package including 31 days' holiday rising to 33, life insurance, sick pay if eligible, pension and Employee Assistance Programme.

To apply: send an up to date CV/application form to: careers@morgan-marine.com

Alternatively contact HR Dept, Morgan Marine Ltd, Llandybie, Ammanford, Carmarthenshire SA18 3GY.

Tel: 01269 850437

Morgan grp Ltd is a flexible and equal opportunities employer.

